

April 18, 1967

To: All Ford Dealers

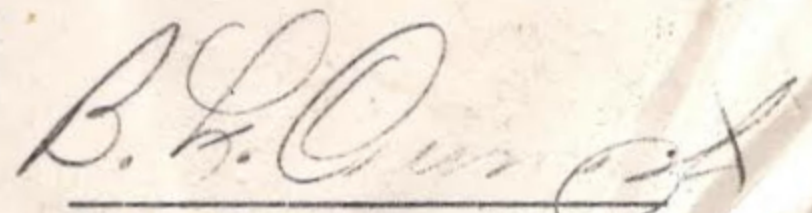
Subject: Special High Performance Vehicle Ordering Procedure

The purpose of this communication is to advise you of a new ordering procedure to be followed when placing an order for a high performance unit equipped with a 289 CID-4V (271 horsepower) or 427 CID engine or a 428 CID Interceptor engine (when operated by other than a law enforcement agency). This procedure is similar to that covered in Subject 6.1 of the Warranty and Policy Manual except that now, a copy of the completed high performance vehicle warranty acknowledgment form, FD-9392, must accompany each new high performance vehicle order. The form is to be prepared in triplicate and distributed as follows:

- . The original copy, signed by the customer and the dealership, must accompany each high performance vehicle production order (Form 1841) when it is submitted to the district sales office for production scheduling.
- . One copy should be retained in the dealer's customer service file for a period of two years.
- . A copy should be given to the owner.

Affected dealership sales personnel should be advised of this revised ordering procedure and the limited warranty provisions on high performance units. The terms of the limited warranty are contained in the attached warranty acknowledgment form. Also, it should be noted that although the "427" Fairlane is designed and marketed exclusively for use in supervised competitive events, these units are covered by the terms of the warranty until they are entered into a competitive event.

The Form FD-9392 can be ordered through the district office. Questions pertaining to vehicle ordering procedures on high performance units should be directed to the District Distribution Department. Questions pertaining to warranty provisions on these units should be directed to the District Service Department.

  
District Sales Manager